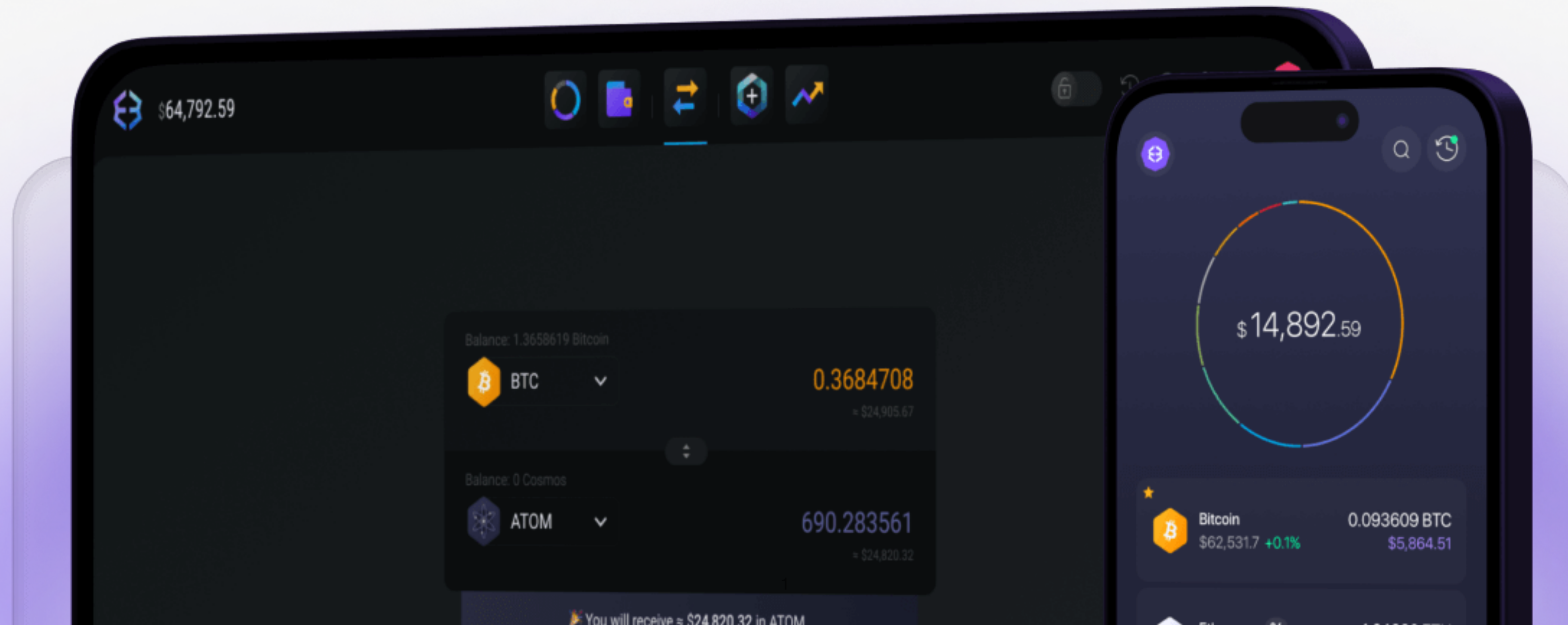


# Exodus Movement, Inc.

Earnings Presentation - Q3 2024



# Forward-looking statements

This presentation contains “forward-looking statements” as that term is defined by the federal securities laws. All forward-looking statements are based upon our current expectations and various assumptions and apply only as of the date made. Our expectations, beliefs, and projections are expressed in good faith, and we believe there is a reasonable basis for them. However, there can be no assurance that our expectations, beliefs, and projections will be achieved. Forward-looking statements are generally identified by the words “may,” “will,” “could,” “would,” “should,” “expect,” “intend,” “plan,” “anticipate,” “believe,” “estimate,” “predict,” “project,” “potential,” “continue,” “ongoing,” “forecast,” as well as variations of such words or similar expressions.

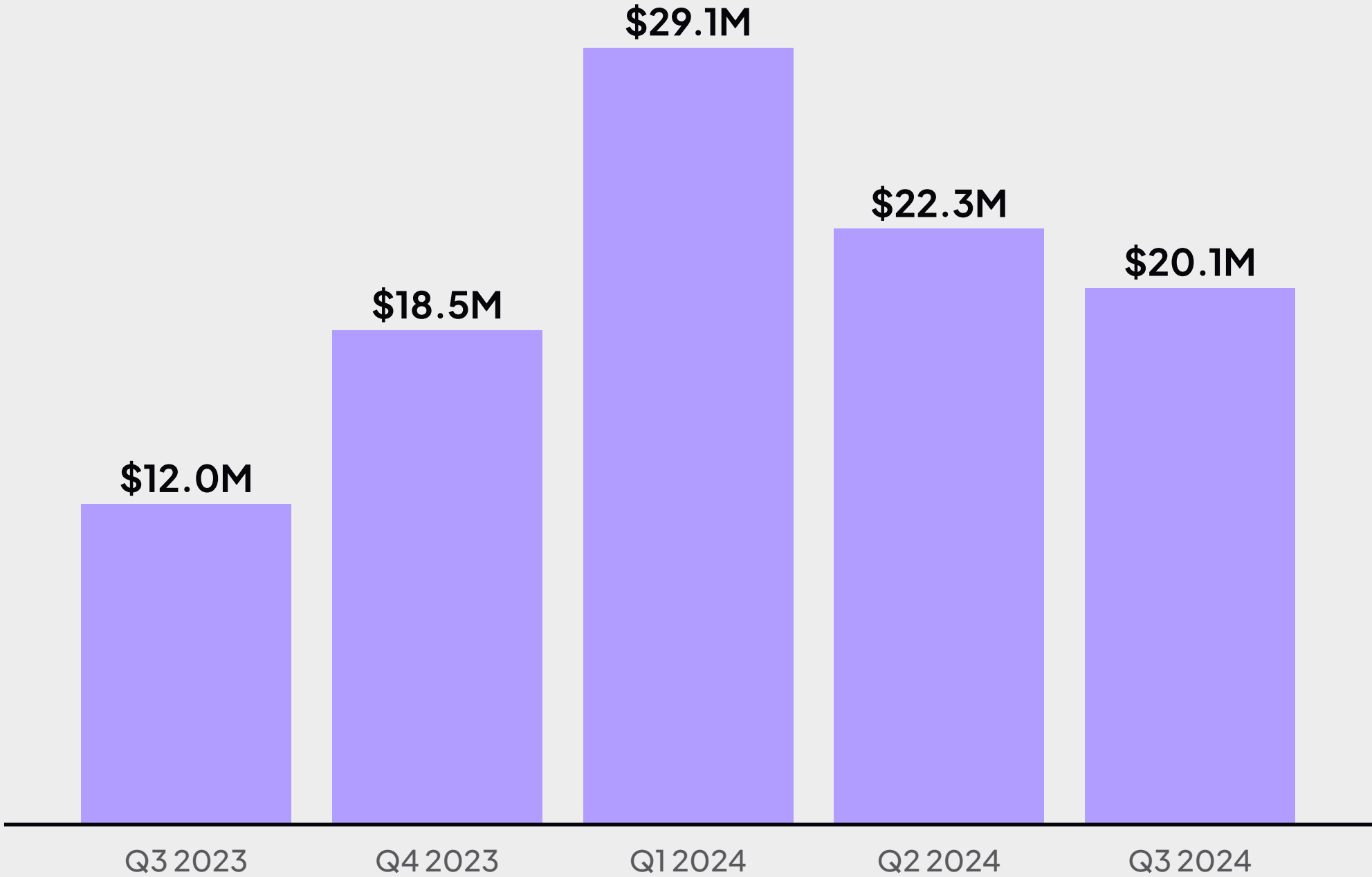
Forward-looking statements include statements concerning:

- Our business plans and strategy;
- Projected profitability, performance or cash flows;
- Future capital expenditures;
- Our growth strategy, including our ability to grow organically and through mergers and acquisitions (“M&A”);
- Anticipated financing needs;
- Business trends;
- Our capital allocation strategy;
- Liquidity and capital management; and
- Other information that is not historical information.

There are a number of risks, uncertainties and other important factors that could cause our actual results to differ materially from those expressed or implied by our forward-looking statements, including those set forth in “Item 1. Business” and “Item 1A. Risk Factors” of Amendment No. 4 to our Registration Statement on Form 10, filed with the Securities and Exchange Commission (the “SEC”) on October 10, 2024 (the “Form 10”), as well as in our other reports filed with the SEC from time to time. All forward-looking statements are expressly qualified in their entirety by such cautionary statements. Readers are cautioned not to place undue reliance on such forward-looking statements. Except as required by law, we undertake no obligation to update or revise any forward-looking statements that have been made to reflect events or circumstances that arise after the date made or to reflect the occurrence of unanticipated events.

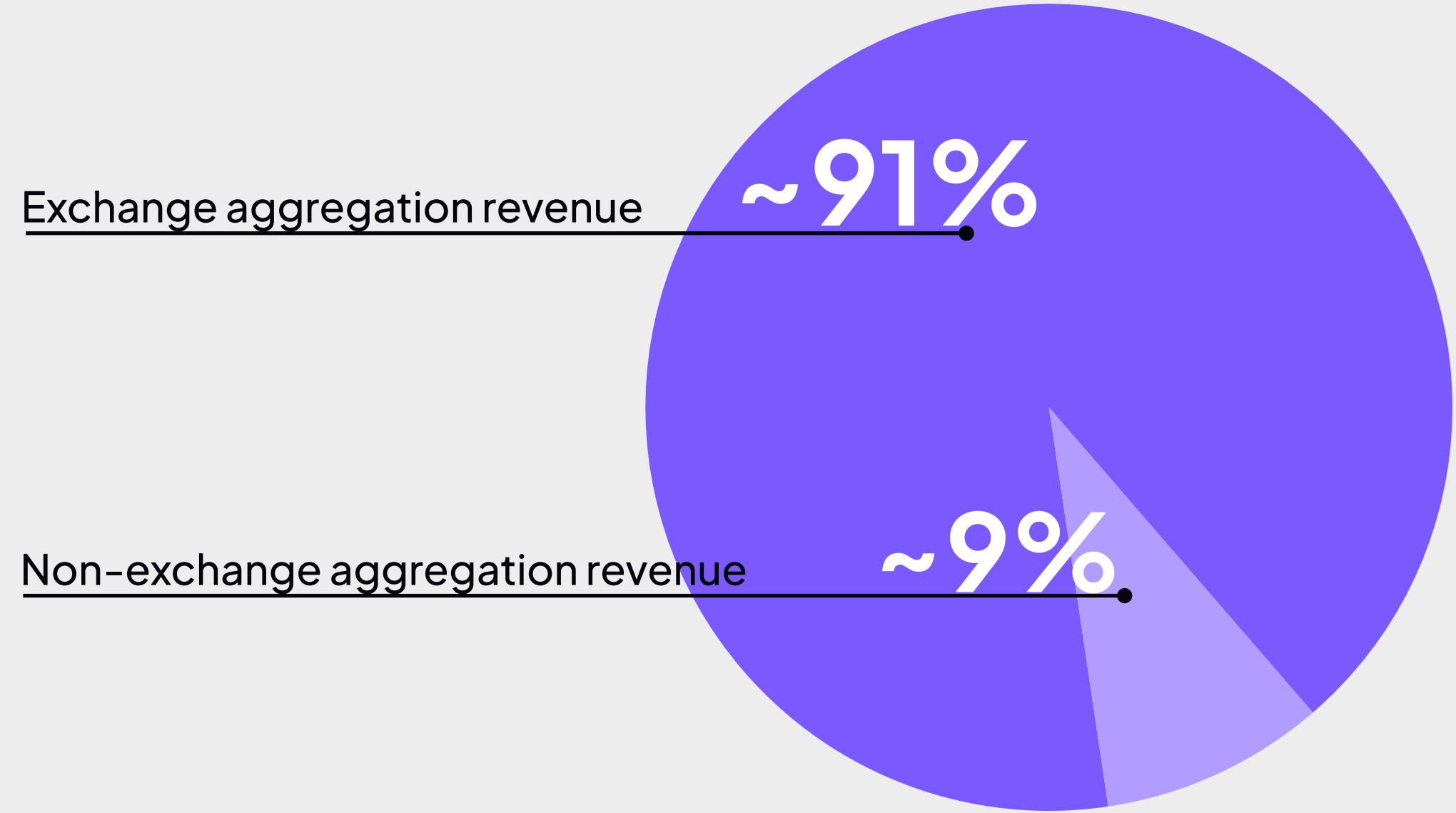
# Revenue

Revenue is primarily driven by exchange provider processed volume



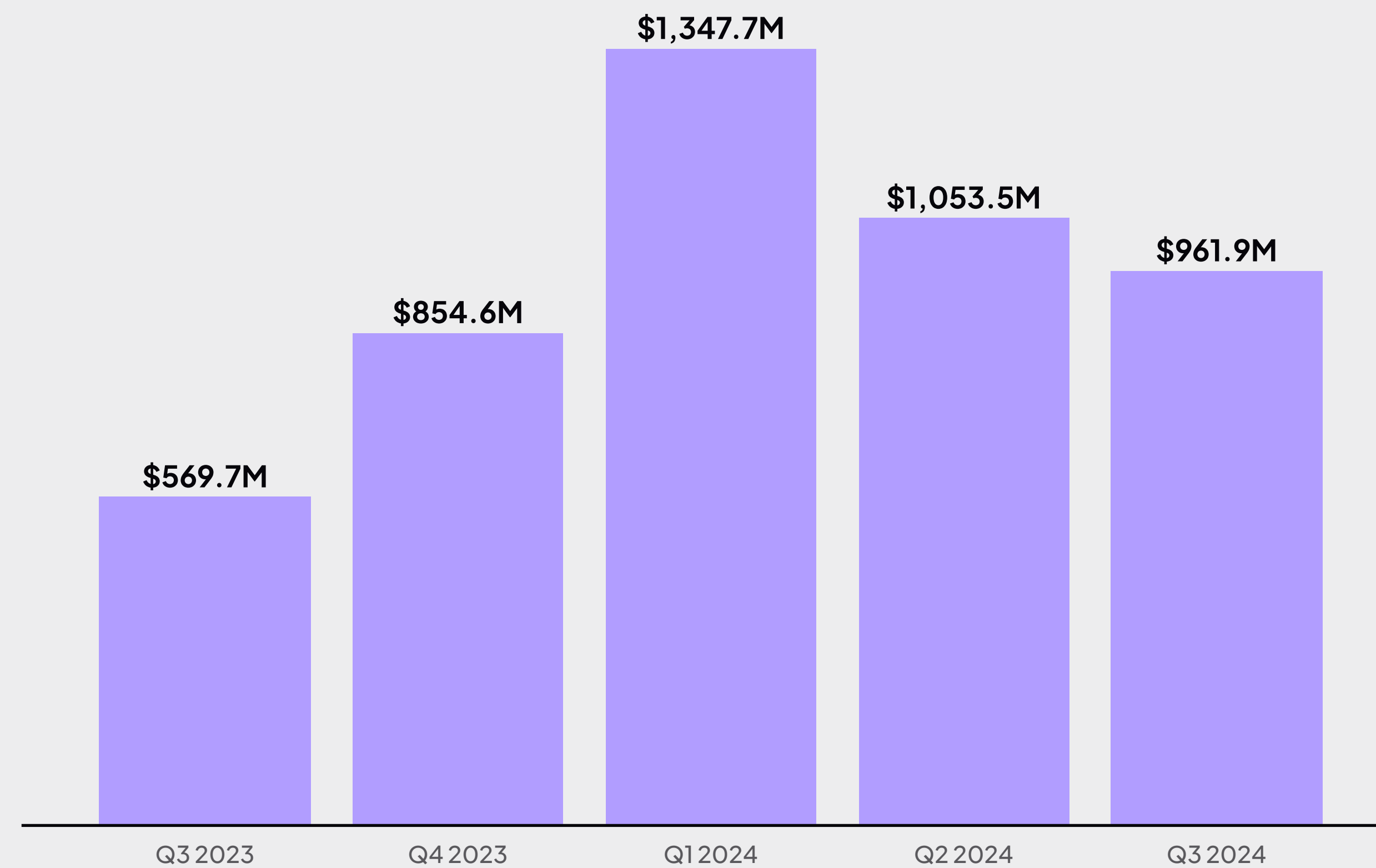
# 2024 YTD Revenue Breakout

As of September 30, 2024

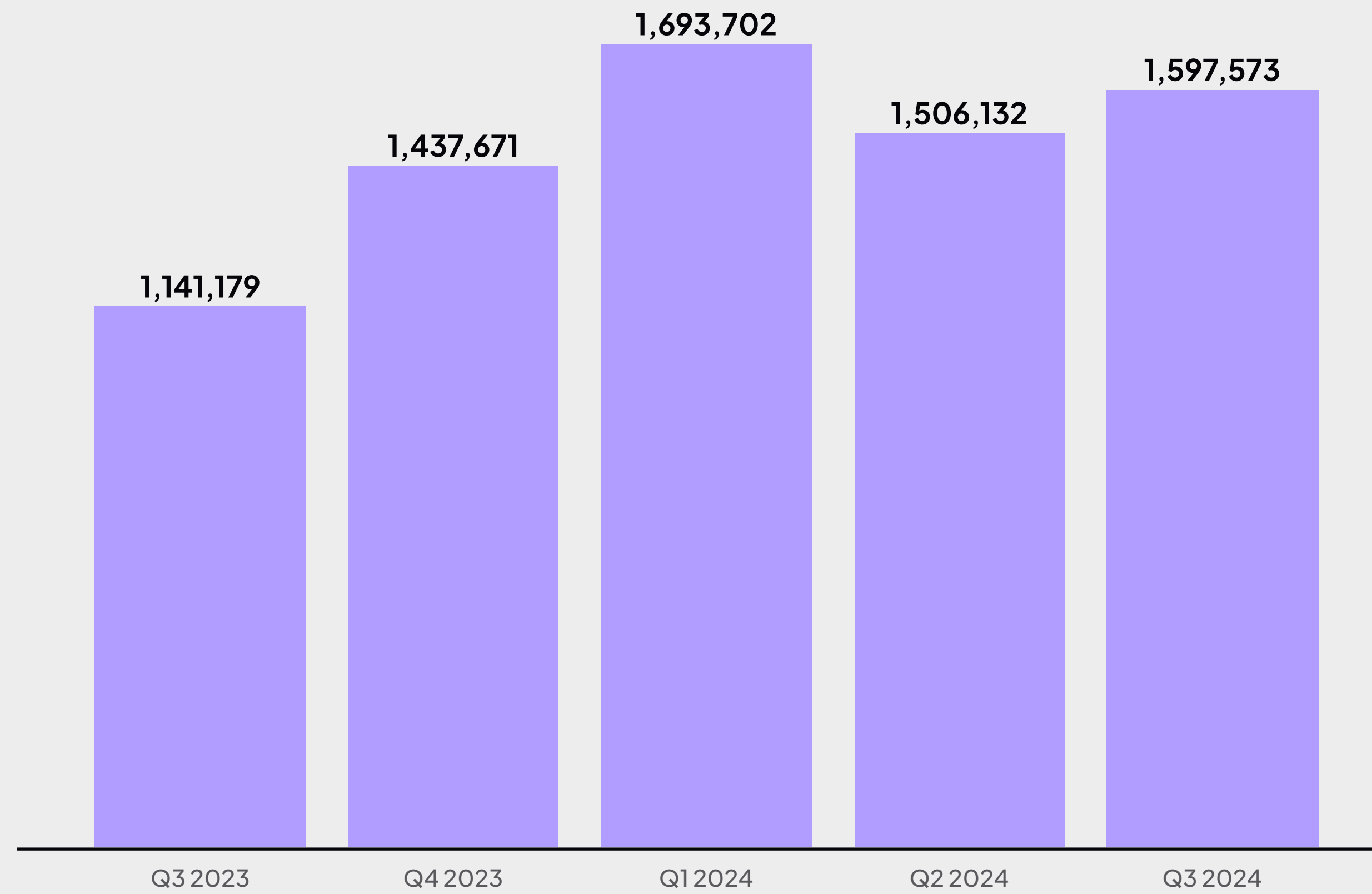


## Exchange Aggregator Volume

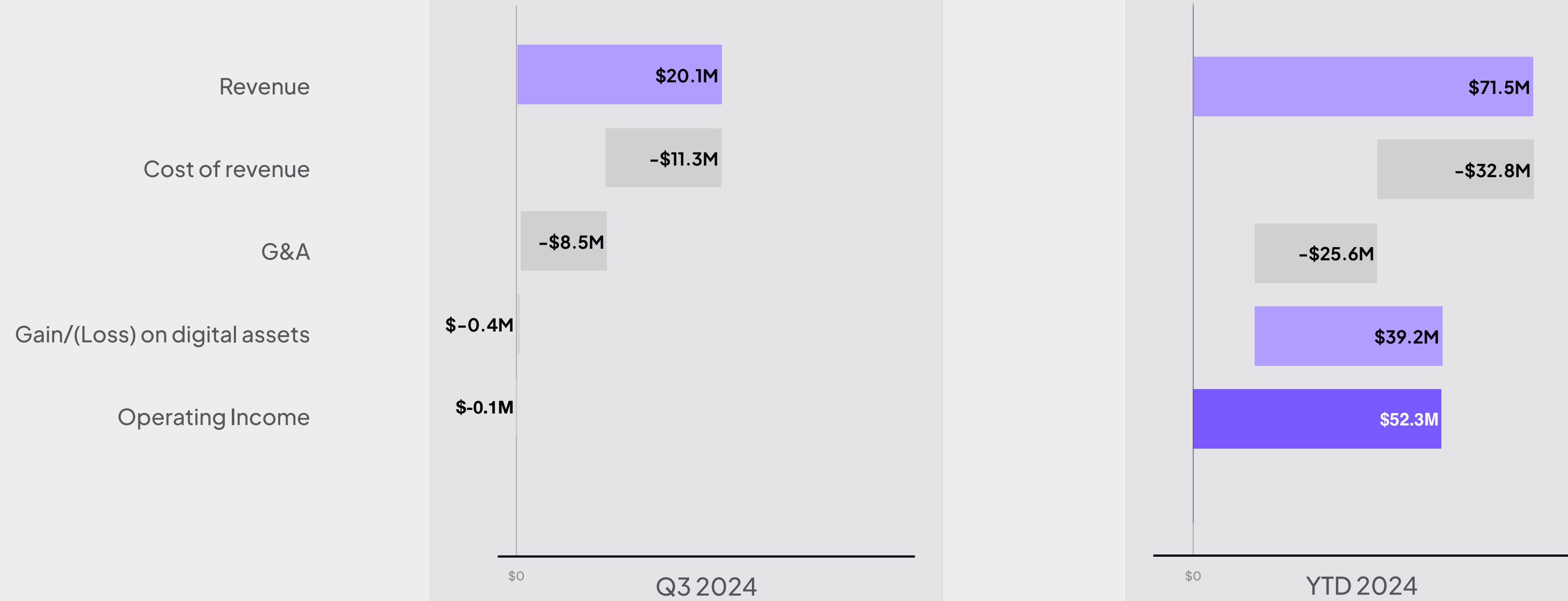
(\$ in millions)



## Monthly Active Users



## Operating income



YTD as of September 30, 2024; New mark to market accounting rules have non-cash impact on operating income

# Balance sheet

As of September 30, 2024

(\$ in millions)

## CASH AND DIGITAL ASSETS

# ~\$195 million

Bitcoin (BTC) **\$114.0M**

US Treasury bills **\$43.2M**

Cash, cash equivalents and USDC **\$26.6M**

Ethereum (ETH) **\$6.8M**

Other digital assets **\$4.0M**

